

DTD Episode 96 Show Notes

6 Tips to Help you Say No without Guilt

This episode is sponsored by Pillar Social Media. They create, manage and grow brands on the social web. They've done some great work for me! Check them out at PillarSocialMedia.com

As I've shared before, many of people I work with struggle with people pleasing. Often they feel overwhelmed and resentful. They struggle to get things done on time because they are always over committed. No matter how busy, they continue to say yes to all the requests people make of them.

If you haven't mastered the art of saying no this is probably you.

So, let's look at some key reasons why some people have such a hard time saying no – do you see yourself anywhere?



Why We Don't Say No Which Apply to You?

- You Automatically Feel Guilty
- You are seeking Approval – it matters what people think
- You Need to Feel Useful
- You Believe that it's Selfish or Shows Bad Manners

And here's one I hear from many of my Christian clients. "God wants me to serve others."

I do believe this is true. We are all given gifts to use in the service of others. But, here's the thing, if you are a follower of God, He is supposed to guide your actions, your service. If people are taking up 100% of your time you don't have the capacity left to follow God's lead. He does not call us to serve 100% of the people who come asking, regardless of the request.

So, if you are a people pleaser who has used this as your excuse I ask you to stop.

Here are six strategies to help you say no. Use them, practice them, take back some control of your time.



Tips to Help you Say No

- Buy Yourself Time to Think
- Create Policy Statements
- Shift the Focus Back to You
- Know Your Priorities and Stick to Them
- Keep it Simple
- Tackle Easy Situations First

Buy Time: "let me check my calendar, or I'll get back to you in a couple of days, or let me think about that, or check with my partner"

Policy Statement: sounds office –cast in stone, out of your hands. "I have a policy not to volunteer in the evenings."

Shift the Focus – this is not about you, I need to say no for me. – said with empathy for the other person’s situation and with eye contact

Know Your Priorities: If you set a priority of the family eating together then say no to all intrusions to this.

Keep It Simple: no long-winded explanation or excuses – just sounds more defensive.

Tackle Easy Situations First: start by saying no to the paper boy or the phone solicitor first – build the muscle on the easy ones and then tackle your overbearing relative

Need a comprehensive program to help you defeat drama in your organization?

Join the Defeat the Drama, Delight Your Customers and Improve Your Bottom Line Boot Camp

A Surefire 7 Step System to Get your Team Doing what you Need, Loving what they Do & Directing Focus where it Should Be

You Will Learn To:

1. Gain **Clarity** about what you sell, how it should feel and why do you do what you do?
2. Generate Actions Aligned with Business Objectives
3. Empower Your Team to take **Targeted Action** with Tenacity
4. Identify and **Remove Barriers** to Team Productivity
5. Drive Focused **Employee Correction** Conversations
6. **Hire Well**
7. Establish **Harmony** and **Productivity**

Kirsten will personally walk you through the required transformation step by step via video. Each module is available 24/7 and includes an Action Guide to walk you through implementation. You will also have access to exclusive office hours with Kirsten.

Click to get your discount exclusively for Podcast listeners:

<http://www.defeatthedrama.com/podcastdiscount>

