

DTD Episode 63 Show Notes

Are You Limiting Your Team's Success?

If something is not going well in your department or business look at you first and ask, "What did I do to contribute to this situation?"

Some good places to look first:



- Did I set clear and consistent expectations (quantity, quality)?
- Does the team or individual have the necessary knowledge, skills and abilities?
- Am I helping to create an environment that is encouraging and motivating?
- Have I made my employees afraid to take action?
- Is there an effective process in place that is well documented and available?
- Are the necessary resources available (time, equipment, supplies)?
- Is the current goal consistent with organization mission and vision?
- Have I addressed any performance or attitude issues?

As a leader you are empowered to fix what is broken with the team and to improve the outcomes your team is achieving.

Episode 3: Ignite Team Follow Through: <http://goo.gl/SNLA08>

Episode 13: Simple Process Improvement <http://goo.gl/MDv646>

Episode 25: Document for Ease of Mind, Teaching Tools and Freedom <http://goo.gl/iuSjcG>

Episode 19: Learn How Leaders Create a Culture <http://goo.gl/gLa1RS>

Need a comprehensive program to help you defeat drama in your organization?

Join the Defeat the Drama, Delight Your Customers and Improve Your Bottom Line Boot Camp

A Surefire 7 Step System to Get your Team Doing what you Need, Loving what they Do & Directing Focus where it Should Be

You Will Learn To:

1. Gain **Clarity** about what you sell, how it should feel and why do you do what you do?
2. Generate Actions Aligned with Business Objectives
3. Empower Your Team to take **Targeted Action** with Tenacity
4. Identify and **Remove Barriers** to Team Productivity
5. Drive Focused **Employee Correction** Conversations
6. **Hire Well**
7. Establish **Harmony** and **Productivity**

Kirsten will personally walk you through the required transformation step by step via video. Each module is available 24/7 and includes an Action Guide to walk you through implementation. You will also have access to exclusive office hours with Kirsten.

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