## **DTD Episode 53 Show Notes**

## 4 Steps You Must Follow to Avoid the Disastrous Drama Generating New Hire: Choose

- Plan for the Interview
- Sourcing
- Sifting
- Choose



## Make an Objective Decision

- Use the Totality of Information Collected
- Look Back through Your Notes
- Seek Out Contrary Evidence
- Make Sure You Can Articulate the Why of Your Decision
- Avoid the Common Pitfalls that create a Subjective Decision

## Avoid these Barriers to an Objective Decision

- First Impressions Halo and Horn
- Stereotyping
- Contrast Effect
- Focusing on the Small Picture

